



We weren't looking for a disaster recovery company; we already had DR Service with another vendor. What we found when we spoke with IMS is they had solutions we had never even considered. However, one of our concerns was whether they had financial stability and their facility was both secure and capable of handling us in a disaster.

We requested insurance verification and financial reports which showed IMS is financially sound and a profitable company. Additionally, we went onsite to their facility and confirmed they were very secure and had the infrastructure required to recover us.

We ultimately made a decision to go with IMS because they provided additional services for a lesser price than our current DR provider, their staff was very knowledgeable on the core Summit system, and by having our backups sent to their data center nightly, they are able to recover us very quickly.

We used to send our tapes offsite where there was the potential risk of mishandling of tapes by the courier and there was always the concern of how we would get our backups to our previous DR provider in the event of an actual disaster. We no longer have that concern with IMS.

I would also like to point out that since switching to IMS, Our Oracle server failed and they were able to stand in from their location for roughly 3 weeks. This helped us to continue the flow of operations until we were in a position to transition back. The whole process was timely and professional. I would definitely recommend IMS.

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